

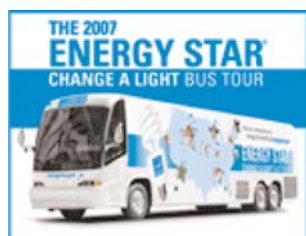
PRESIDENT'S QUOTE:

To our valued customers and colleagues;

Energy conservation and energy efficient products continue to be discussed everywhere you go. Amerlux has been in the forefront of developing energy-saving lighting instruments and techniques for over 20 years. We have toiled in developing low wattage metal halide fixtures during that time and now finally the fruits of our labor are now being realized. That being said we have only started to scratch the surface in developing energy-saving, efficient, environmentally sound products that can be used in sustainable design. We are eagerly moving forward with new technology and knowledge to develop a new generation of lighting instruments to improve efficiencies and save even more energy.

Chuck Campagna
President & CEO

NATIONAL ENERGY ISSUES TO WATCH:



1. **ENERGY STAR Change a Light Bus** - The government's ENERGY STAR program has planned a coast-to-coast bus tour, working together with a total of 15 organizations nationwide to conduct media and high-traffic public engagement events in 10 cities over a period of 20 days. The bus is stopping at 16 events, beginning on October 3 in Anaheim, California and ending on October 23 in New York City. Traveling with an interactive education center, the tour aims to inspire Americans nationwide to join the fight against global climate change.

http://www.energystar.gov/index.cfm?c=bus_tour.bus_tour_updates

2. **Eight Utilities Seek to Increase Energy Efficiency Investment by \$500 Million Annually** - The Clinton Global Initiative (CGI) announced today that eight utilities - Con Edison, Duke Energy, Edison International, Great Plains Energy, Pepco Holdings, PNM Resources, Sierra Pacific Resources and Xcel Energy - are committed to seeking regulatory reforms and approvals to increase their investment in energy efficiency by \$500 million annually to about \$1.5 billion annually. This increased level of investment in energy efficiency, when fully implemented in 10 years, will reduce carbon dioxide emissions by about 30 million tons - the equivalent of removing nearly 6 million cars from the road. 09/27 PRNewswire

3. **Who's Who in the Buildings Market: The A List** - The editorial team at Buildings recognizes its annual "top 25 organizations to watch" (industry leaders in real estate ownership/development, management companies, corporate real estate departments, institutional owners, and government agencies). Listed here in alphabetical order:

Akridge The Boeing Co. Carter CB Richard Ellis CenterPoint Properties Cummins Properties LLC Cushman & Wakefield Inc. HCA Hines	Jones Lang LaSalle Kaiser Permanente Kimco Realty Corp. Liberty Property Trust The Lightstone Group Lincoln Property Co. Los Angeles Unified School District The Opus Group PM Realty Group	ProLogis RREEF North America The University of Iowa Facilities Management Transwestern U.S. General Services Administration's Public Buildings Service USAA Real Estate Co. Wal-Mart Stores Inc.
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4. **DOE to Support Energy Efficiency in Data Centers** - DOE and The Green Grid signed a Memorandum of Understanding (MOU) last week to increase energy efficiency in the information technology sector. The Green Grid is a consortium of information technology companies seeking to lower power consumption of data centers around the world. The DOE-Green Grid MOU intends to focus on assisting data center operators and facilities to initiate and implement an energy management program and adopt clean energy and efficiency technologies. www.energyvortex.com
5. **Wal-Mart Surpasses CFL Goal** - This week, Bentonville, Ark.-based Wal-Mart Stores surpassed its goal of selling 100 million compact fluorescent light (CFL) bulbs by the end of 2007. The company said the five states with the highest sales of CFLs were Texas, Florida, California, Illinois and Ohio. The world's largest retailer recently introduced CFLs under the house brand Great Value, and the company has participated in a variety of promotions to help spur consumer interest in the eco-friendly bulbs. 10/03 HCN

NATIONAL ENERGY ISSUES TO WATCH (continued):

6. **Wal-Mart to Evaluate Energy Used by Certain Suppliers** - Wal-Mart Stores has announced a plan to measure energy used by its suppliers in seven product categories: vacuum cleaners, soap, DVDs, toothpaste, milk, soda and beer. The company is partnering with the non-profit group Carbon Disclosure Project to help evaluate the amount of energy used to make products and move them through the supply chain. The goal is to, following the evaluation, launch a pilot project to make the supply process more energy efficient. Wal-Mart has been involved in several "green" initiatives in recent years, including plans to make stores more energy efficient and promotions on compact fluorescent light bulbs. 09/24 HCN
7. **Menards, Ace to Participate in CFL Promotion** - Menards and Ace Hardware stores in Minnesota will participate in a promotion on energy-efficient compact fluorescent light bulbs (CFLs) according to the St. Paul [Minnesota] Pioneer Press. Regional utility company Xcel will help subsidize the cost of the energy-efficient bulbs so certain models will retail for 99 cents each, lower than the average price per bulb of \$4. The promotion applies to 13 models that reach the Environmental Protection Agency's Energy Star labeling standards. 10/01 HCN
8. **Utility Companies Lead the Charge on CFLs** - Utility companies nationwide are jumping on the compact fluorescent light (CFL) bulb bandwagon by encouraging their customers to buy energy-efficient bulbs, offering discount coupons and, in some cases, free light bulbs. The promotions are a result of the EPA Energy Star "Change a Light" (CAL) pledge, a campaign designed to encourage consumers to switch from their traditional incandescent light bulbs to the energy-efficient CFL bulbs. To date, the program has collected more than 900,000 "pledges" nationwide, claiming national energy savings of more than \$57 million. 10/01 HCN
9. **Eight U.S. Utilities to Seek Greater Efficiency Investments** - Eight U.S. utilities that collectively serve nearly 20 million customers in 22 states have committed to pursue a 50% increase in their energy efficiency investments and to form a new institute to support energy efficiency efforts. The eight utilities—Consolidated Edison Company of New York, Duke Energy, Edison International, Great Plains Energy, Pepco Holdings, PNM Resources, Sierra Pacific Resources, and Xcel Energy—are committed to seeking regulatory reforms and approvals within the next 10 years to increase their investment in energy efficiency by \$500 million annually, to about \$1.5 billion annually. 10/03 EERE
10. **30% of Philips Sales to Come from Energy Efficient Lighting and Other Products** - Philips Electronics said on Tuesday it plans to spend 1 billion euros (\$1.41 billion) over the next five years to increase sales of environment-friendly products. Chief Executive Gerard Kleisterlee said in a statement that the Dutch electronics maker is aiming for 30 percent of its sales to come from energy-efficient lighting products and other products that use less energy, double the sales level in 2006. Philips earlier this month said it was restructuring into three business sectors focusing on healthcare, lighting and consumer lifestyle. 09/25 Reuters
11. **Philips Maps Out a New Direction** - The reorganization will create three core business sectors with a CEO in charge of each.
 - The existing Consumer Electronics unit will be merged with the Domestic Appliances & Personal Care unit into a new group called the Consumer Lifestyle sector run by Andrea Ragnetti.
 - The second major new division, called Philips Healthcare, will be formed from the merger of Philips' professionally-oriented Medical Systems unit and the former Consumer Healthcare Solutions, now redubbed Home Healthcare Solutions. The business, which should turn in 6% growth this year, will be run by Stephen Rusckowski.
 - The third leg of the stool is Philips' huge lighting division, which produces everything from consumer bulbs to complex displays such as the hourly light show on the Eiffel Tower. Rudy Provoost, now CEO of the Consumer Electronics division, will move to the Philips Lighting sector, taking over from Theo van Deursen, who is set to retire on Apr. 1, 2008. 09/10 Business Week
12. **GE's Environment Push Hits Business Realities** - Mr. Immelt's environmental campaign pose new public-relations quandaries. Especially troublesome are proposals from several countries and California to ban the incandescent light bulb – the technology that made GE founder Thomas Edison a household name. GE announced – several years ahead of schedule – plans for an advanced incandescent bulb that would use half as much energy. But that met with mixed reaction, as some advocates accused GE of trying to thwart the move to fluorescent. 09/14 Wall Street Journal
13. **GE Consumer & Industrial Restructures Lighting Business** - Louisville, Kentucky-based GE Consumer & Industrial announced it intends to restructure its lighting business to become more competitive and better positioned for global growth in the dramatically changing lighting industry. This restructuring proposal, which would impact plants in Mexico, Brazil, and the US, is a continuation of structural changes that have occurred over the last year and included facility closures, work transfers, employee reductions, and the sale of operations at GE sites in Europe, China, Indonesia, the US, Latin America, and India that have impacted more than 3,000 positions. <http://www.geconsumerandindustrial.com/> 10/04 Live Design

NATIONAL ENERGY ISSUES TO WATCH (continued):

14. **GE to Close Six Area Lighting Plants** - General Electric Co. plans to close the lights at six Northeast Ohio plants by November 2008 in an action that will eliminate 425 jobs as the company continues to restructure its lighting business around the world. GE cited the increased popularity of energy-efficient products such as compact fluorescent lights and light-emitting diodes for the planned plant closings. The pending job cuts in Northeast Ohio are among 1,400 jobs worldwide that GE announced Thursday afternoon would be eliminated in its incandescent lighting business. 10/01 Crain's
15. **DOE Announces Final Rule for Loan Guarantee Program** - DOE's action today will pave the way for federal support of clean energy projects using innovative technologies and will spur further investment in these advanced energy technologies. <http://www.energy.gov/news/5568.htm>
16. **LightShow West** - LightShow West will take place from Oct. 24-25 in Los Angeles. Conference sessions will cover daylighting controls, trends in lamps and ballasts, changes to Title 24 lighting standards, and lighting and sustainability. For more information: <http://www.lightshowwest.com> Visit Amerlux at booth #1114.



STATE ENERGY ISSUES TO WATCH:

17. **LEDs to Light the Way on GW Bridge, in Holland Tunnel** - The New York Port Authority Board of Commissioners recently authorized the installation of LEDs, replacing fluorescent lighting in the Holland Tunnel and mercury vapor lamps for the necklace lighting on the George Washington Bridge. The LED lighting, which distributes light more efficiently and requires less energy, has a life expectancy of 15 years - compared to 1.4 years for the existing tunnel lighting. More than 1,700 LED fixtures will replace 4,000 existing fixtures in the tunnel and will produce annual energy and maintenance savings of \$340,000. www.lighting.com
18. **Central Hudson Proposes Customer Energy Efficiency Plan** - Central Hudson Gas & Electric Corporation filed a request with the New York State Public Service Commission today to launch a broad initiative designed to help its customers use energy more efficiently. The filing seeks immediate approval of educational, lighting and appliance rebates, technology assistance and low income-customer financial-aid programs. 09/07 BUSINESS WIRE
19. **Allegheny Power Launches New Watt Watchers Energy Efficiency Programs in Maryland** - Allegheny Power, the electric delivery business of Allegheny Energy, Inc. announced today that it is launching new conservation initiatives designed to help Maryland residential customers better manage their energy usage and save on energy bills. Allegheny continues to evaluate a number of energy efficiency initiatives aimed at helping Maryland customers conserve energy and reduce costs, including the residential compact fluorescent lighting program and energy awareness campaign. The objective of the lighting program is to produce an immediate change that results in energy and demand savings benefits for customers. Allegheny will mail each of its approximately 220,000 residential customers two, 13-watt compact fluorescent lights (CFL) to install in their homes. www.alleghenyenergy.com 09/27 BUSINESS WIRE
20. **'Lights Out' Plea Largely Ignored** - Rocky Mountain Power technicians were unable to measure any reduction in energy use on Wednesday night when Utah residents were urged to turn off their lights for an hour. Lighting accounts for just 14 percent of Utah's urban energy use - refrigerators and air conditioning make up 52 percent of the total. 09/21 AP
21. **Progress Energy Carolinas to Provide Discounted CFL Bulbs to Customers** - Progress Energy Carolinas is partnering with The Home Depot on a program to provide discounted ENERGY STAR®-qualified compact fluorescent light bulbs (CFLs) at selected The Home Depot locations in Progress Energy Carolinas' service territory at a discounted price. The N.C. Utilities Commission approved the program earlier this week. The program will begin Oct. 1 and last until Dec. 30 or while supplies last. Up to 200,000 CFLs will be sold as part of the program. 09/19 PRNewswire
22. **Georgia Power's 'Change a Light' Campaign Marks Successful First Year** - Georgia Power kicked off its fall ENERGY STAR® "Change a Light, Change the World" campaign today with an employee energy efficiency fair at the corporate headquarters. Georgia Power will promote the campaign statewide at its local offices through November. While supplies last, Georgia Power will give its customers a free CFL when they complete and turn in a Change a Light pledge card at one of the local offices. This year the company plans to give away more than 100,000 CFLs. www.georgiapower.com 10/03 PRNewswire

STATE ENERGY ISSUES TO WATCH (continued):

23. **Tampa Electric Receives Public Service Commission Approval to Expand Energy Efficiency Programs** - The Florida Public Service Commission (FPSC) today approved Tampa Electric's request to expand its current offerings of energy efficiency programs to include a Home Energy Audit that will provide participating customers with six compact fluorescent lamps. 09/25 BUSINESS WIRE
24. **While Costly, Denver May Use Energy Analysis** - The city is looking into saving energy to save money. Monday, council members got a look at a contract with Long Mechanical Solutions of Denver. The firm would evaluate the city's entire system, from heating city hall to making street lights glow when it gets dark. The city would get a detailed report on what can be done to curtail energy usage - and how much that would cost versus the energy savings. The contract with Long would cost \$123,336. That's a far cry from the city's total energy bill: In 2006, Cheyenne spent nearly \$1.77 million on energy. By far, the street lights cost the most, at \$780,000. 09/18 McClatchy-Tribune Regional News
25. **Colorado Pre-Approves 11 ESCOs** - The Colorado Governor's Energy Office (GEO) recently kicked off a program intended to improve the energy efficiency of state and public buildings by using performance contracts. GEO pre-approved 11 energy service companies (ESCOs) to identify and evaluate energy-savings opportunities and then recommend and install a package of improvements. The improvements are paid for with the savings generated by improved energy efficiency and reduced maintenance costs. The GEO Pre-Approved Energy Service Companies are:
- | | |
|------------------------------|-------------------------------|
| Ameresco | Johnson Controls |
| Chevron Energy Solutions | Long Building Technologies |
| Custom Energy Services | McKinstryMcKinstry |
| EMC Engineers | NORESKO |
| Ennovate Corporation | Siemens Building Technologies |
| Honeywell Building Solutions | |
- <http://www.colorado.gov/energy>
26. **Energy Efficiency Moving to Front Burner: Utilities Might be Forced to Establish Conservation Programs** - After more than a year of consideration, the Kansas Corporation Commission is on the verge of ruling that it has the legal authority to order utilities to establish energy efficiency programs. 10/7 McClatchy-Tribune
27. **Deep in Heart of Texas, Austin is Going Green** - This environmentally conscious city is already home to the headquarters of the Whole Foods organic grocery store chain, a new city hall built mostly with recycled materials and a municipal electric utility that features solar cells on the roof of its parking lot. 10/08 Sunday Gazette
28. **San Francisco to Go Dark for an Hour Next Month to Encourage Energy Savings** - The Golden Gate Bridge, City Hall, Alcatraz and other parts of the city will go almost completely dark for an hour next month as part of a campaign to conserve energy and fight global warming. Organizers of Lights Out San Francisco are asking city residents and businesses to install energy-efficient bulbs and turn off all unnecessary lights for an hour on the night of Oct. 20, a Saturday. The goal is to save 15 percent of the electricity consumed on an average Saturday night. <http://www.lightsoutsf.org/> 09/20 AP
29. **Southern California Edison Sees Significant Energy Efficiency Advances From New Public Utility Commission Policy** - Southern California Edison (SCE), an Edison International (NYSE:EIX) company, believes a California Public Utilities Commission (CPUC) policy adopted today will further strengthen California's leadership promoting customer energy-efficiency programs. The new policy allows utility shareholders to participate in the benefits of successful programs. California leads the nation in consumer energy efficiency. While average U.S. per-person energy use has increased by 45 percent during the past 30 years, California's per capita use has remained relatively flat as a result of the state's energy-efficiency measures. 09/20 BUSINESS WIRE
30. **Where Bein' Green Pay Off - Western States Provide model for Smart Energy Consumption** - Progressive policies in Western states help attack a sense of futility, including a recent pledge by governors of Arizona, California, New Mexico, Oregon, Utah and Washington to set up a regional system to reduce greenhouse gas emissions 15% below 2005 levels by 2020. 10/03 USA Today
31. **Pacific Gas and Electric Company Kicks Off Energy Awareness Month; Partners With Safeway on CFL Giveaway** - PG&E and Safeway Inc., in conjunction with Sierra Club, ENERGY STAR, Lights Out San Francisco and the City of San Francisco, will kick off National Energy Awareness Month today by giving away up to 5,000 compact fluorescent light bulbs (CFLs) at the Marina Safeway store in San Francisco. Today's offer is part of PG&E's goal to give away one million CFLs, the largest, one-month promotion of its kind, at over 300 events during October. 10/04 PRNewswire